



## Customer Success Story

# Schell India Integrated all Business Functions and Laid the Foundation of Indian Subsidiary with SAP Business One®



**Customer Name**

SCHELL India  
(Delhi, India)  
[www.schell.eu/worldwide-en](http://www.schell.eu/worldwide-en)

**Industry**

Wholesale  
Distribution,  
Manufacturing

**Products & Services**

Water hygiene systems,  
sanitary ware and fittings  
for bathrooms, showers  
and wash basins.

**Revenue**

27 Cr+

**Employees**

20

**Featured Solutions**

SAP Business One

# COMPANY OVERVIEW

Schell India is a global group of energy and petrochemicals companies with an average of 93,000 employees in more than 70 countries. The company uses advanced technologies and takes an innovative approach to help build a sustainable energy future.



“The Uneecops solution is a **robust platform that meets all our requirements from a single system.** It has made our business coordination easy and we look forward to using newer modules soon.”

**Goutam Ghosal,**  
Head of India Operations,  
Schell India

## BEFORE: NON SCALABLE AND DISINTEGRATED SOFTWARE

- ✓ Growing product range and complex distribution network and supply chain demanded next-gen ERP that can manage the Indian subsidiary of Schell Group
- ✓ Legacy software could not paint a clear picture about production, inventory and other important business functions
- ✓ Generating reports and forecasts were complex and wasted a lot of time
- ✓ Ambitious growth plans demanded a flexible and scalable software system that could evolve with the growing needs of the business



## WHY SAP & UNEECOPS

- ✓ A proven ERP for thousands of businesses world-wide, SAP Business One has all the modules to expand your business and stay competitive
- ✓ SAP Business One seamlessly handles multiple currencies, languages and taxation rules across multi-subsidary operations
- ✓ Uneecops was selected after screening many other partners as it is an award-winning SAP Partner
- ✓ Uneecops has industry-domain expertise and has carried out over 500+ successful implementations

## AFTER: CLEAR VISIBILITY OF INFORMATION WITH CENTRALIZED & INTEGRATED ERP

- ✓ Constant availability of actionable information
- ✓ Inventory management, distribution and transactions are now unified across the enterprise
- ✓ Complex and customized report generation is now possible in real-time for smarter business decisions
- ✓ Easy formulation of landed costs of goods both imported and locally procure

## EFFICIENCY GAINS

### On-time Insights

Synchronization across business functions create a single source of truth across the business and render real-time insights

### Global ERP

An ERP that easily manages multi-currency, language and multi-subsidiary operations to move beyond geographies



**Think Intelligent Enterprise Think Uneecops**