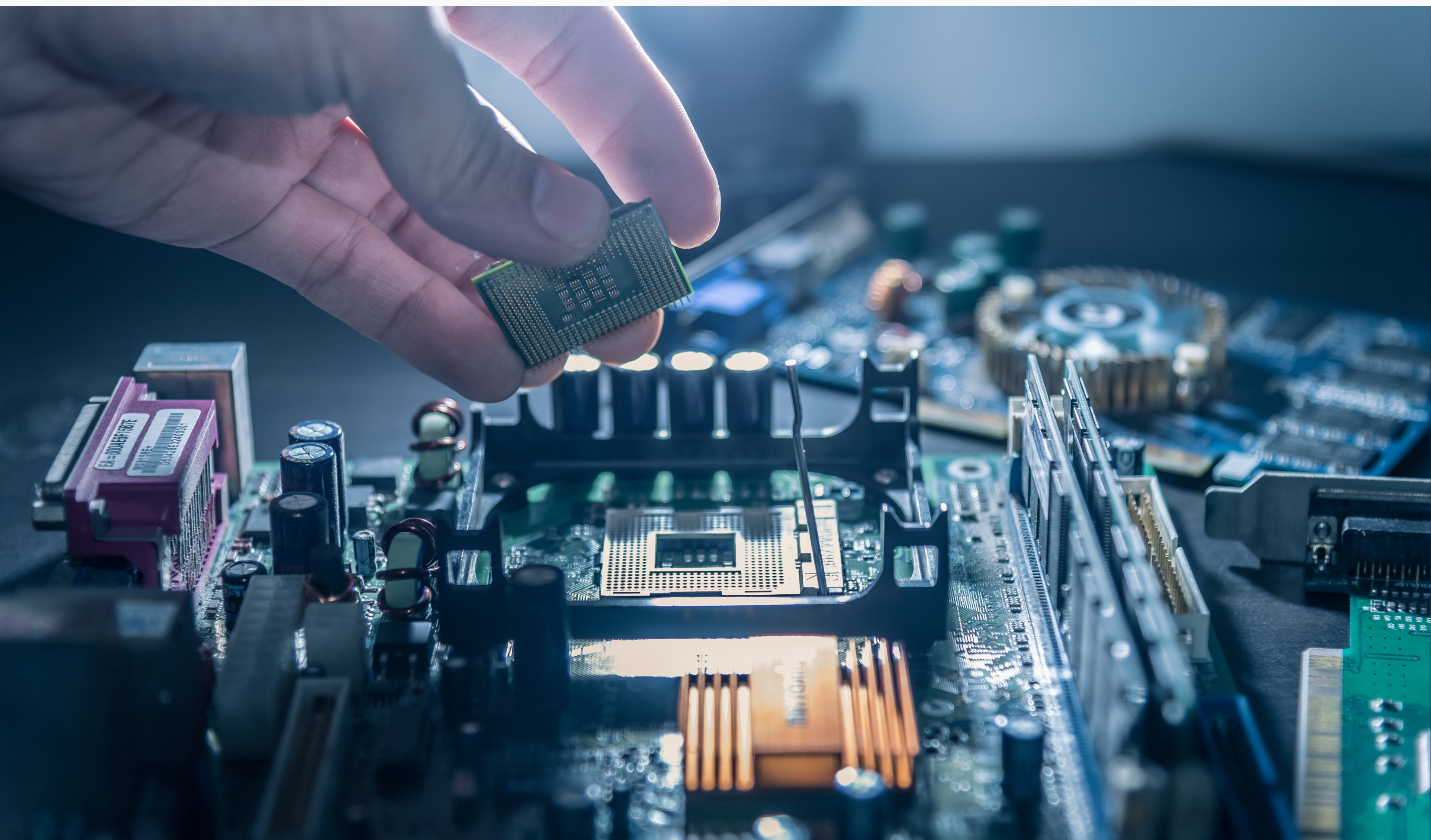




Customer Success Story

Pankaj Electronics Streamlined its Inventory Management with SAP Business One®

**Customer Name**

Pankaj Electronics
(Noida, Uttar Pradesh)
www.pankajelectronics.com

Industry

Wholesale
Distribution,
Manufacturing

Products & Services

Manufacture and distribution of power electronics including semiconductors, capacitors, relays and more.

Revenue

102 Cr+

Employees

90

Featured Solutions

SAP Business One

COMPANY OVERVIEW

Pankaj Electronics is one of the top 3 Power Electronics Distribution Companies in the country. The company has over 750+ satisfied customers from all application segments, spread all over the country and abroad, representing the top brands in the world.



PANKAJ
PANKAJ ELECTRONICS

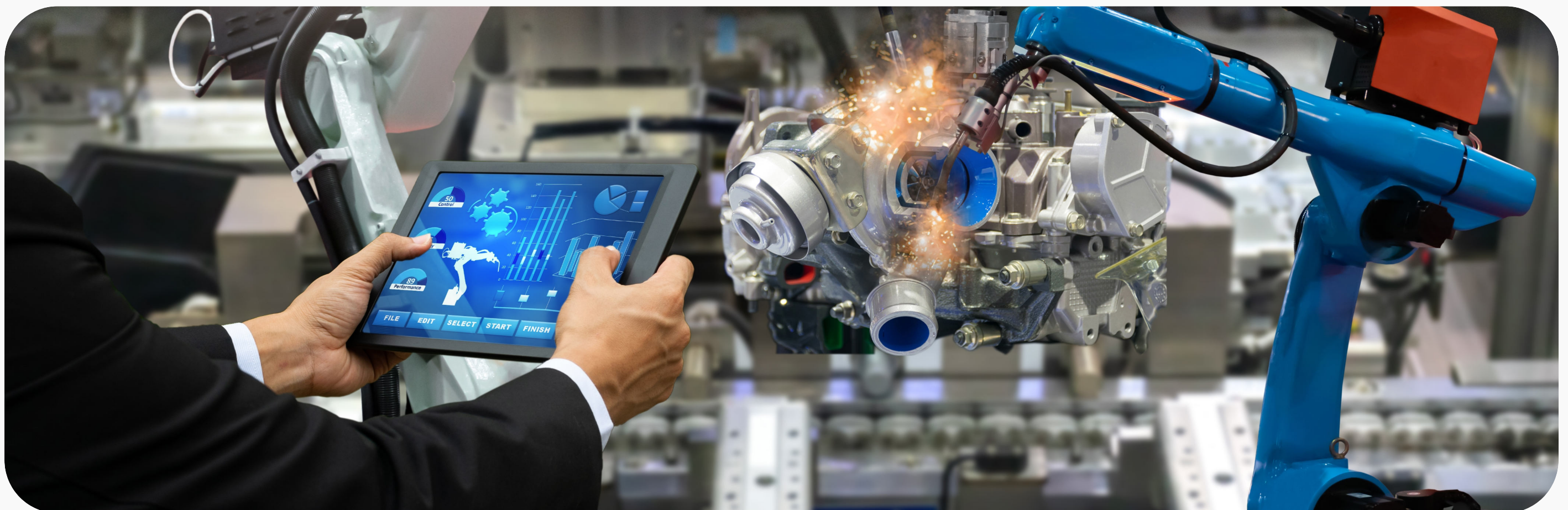


The SAP Business One solution, designed and delivered by Uneecops **puts our company in a great position from where we can expand our business seamlessly.** We look forward to the use of newer modules in the area of material resource planning, campaign management and human resources to add more dynamism to our business.”

Deepak Methi, MD,
Pankaj Electronics

BEFORE: LEGACY SYSTEM WAS FALLING BEHIND TO MANAGE THE DAY TO DAY OPERATIONS

- ✓ Thousands of products across dozens of categories limited the legacy system beyond its capacity – the growing business needed a world-class platform to drive growth
- ✓ Lack of centralized data made generating key business reports slow, inaccurate and complex
- ✓ Inventory and financial systems were not integrated or connected across multiple locations in India and overseas, which prevented effective business management



WHY SAP & UNEECOPS

- ✓ SAP Business One was the ideal solution as it offered all essential modules with the flexibility to scale and add more add-ons to suit unique business requirement
- ✓ SAP Business One being trusted by 60,000 customers across the globe seemed to be an ideal solution for the electronic industry
- ✓ The team Uneecops proposed production add-on, sales/purchase add on to fulfill the exact business requirements of Pankaj Electronics
- ✓ Uneecops is a trusted and India's first SAP Business One platinum partner which fuel high-trust relationships

AFTER: DIGITAL SOLUTION IS FAST, FLEXIBLE, RESULT-ORIENTED AND LONG-TERM

- ✓ A comprehensive solution for advanced planning & scheduling, bills of materials, and minimizing scrap and rework
- ✓ Real-time visibility into inventory became easy & accurate
- ✓ Tighter control on business transactions with automated approvals and alerts
- ✓ Customization for Production and Sales & Purchase functions through add-ons enabled a seamless workflow

EFFICIENCY GAINS

Point of Sales Insights

Easily view how your products are performing, what are your top selling products, and discover the information at anytime of the day.

Predict Supply & Demand

Render great insights on inventory and forecast demand and supply of products better with smart ERP.



Think Intelligent Enterprise Think Uneecops