



# Uneecops Food and Beverage Solution



Rapidly fluctuating consumer tastes & preferences, unpredictable product life cycles, excess merchandise or stock-out situations are a few of the challenges that the Food & Beverage industry confronts every now and then. In addition to this, achieving higher quality measures for each recipe, monitoring seasonal demand, tracking shelf life and expiry dates of products make it more complex and wearisome.

At Uneecops, we understand the F&B environment in which you operate and the need for a more resilient and sustainable business model. Uneecops has designed an innovative and market-leading Food and Beverage Add-On that fits best in a world of constant change. Our Food and Beverage solution has all the ingredients to make your job easier, efficient, and cost-effective. **Integrated with SAP Business One**, the solution addresses multiple pain areas related to quality and expiry management, price matrix, and helps you meet today's consumers' high food quality, pricing and delivery expectations.

## FEATURES OF UNEECOPS FOOD AND BEVERAGE SOLUTION

- ✓ Quality & Expiry Process
- ✓ Recipe Management with Batch traceability
- ✓ Transporter Bill linking & reconciliation with Customer Dispatch & Invoice
- ✓ In the case of secondary sales, if the material is damaged or expired, the settlement is done for damaged or expired product
- ✓ Purchase from Farmer/Mandi's based on quality parameters like size, moisture, SNF and FAT factors
- ✓ Commission Calculation for Dealers & Auto Credit Notes
- ✓ Price Matrix based on Location / Branch / Scheme / Customer category / freight cost etc.
- ✓ Sales target defined Zone / Item Category / Distributor / Sales employee, Target is available in both quantity and values
- ✓ Recipe is available only for specific users only

- ✓ Tray/Crate Management
- ✓ Facility to manage modern trade and integration with multiple solutions
- ✓ Integration with e-Commerce portal, TPL or logistics companies

## OUR CLIENT BENEFITS FROM

- ✓ Improvement in product quality
- ✓ Improved inventory management and insight into the stock situation
- ✓ Easy to manage shelf life and expiry dates
- ✓ Faster time-to-market
- ✓ Cost reduction through process and productivity improvement
- ✓ Compliance with strict industry standards
- ✓ Increase brand loyalty and high customer satisfaction

**TRUSTED BY  
THE BEST IN THE  
INDUSTRY**





# ABOUT UNEECOPS

Uneecops a CMMI Level 5 company helps enterprises reimagine their business models to their ever-changing needs. Uneecops is India’s first SAP Business One platinum partner. Being awarded as the SAP Business One #1 partner for 09 years in a row, Uneecops has gone ahead to be the finalist of Pinnacle Awards for driving exceptional customer success.

Uneecops has a decade long successful history of rendering services from implementation, customization, support, managed services, cloud hosting, HANA and migration services.

## QUICK STATS ABOUT UNEECOPS



**#1**  
Partner APJ



**500+**  
Implementations



**12+**  
SAP Experience



**09**  
Locations



**18+**  
Industry solutions



**12+**  
Add Ons



**1800+**  
Customers



**24/7**  
Support

## AWARDS



SAP BUSINESS ONE  
**APJ Partner of the year**  
2018 | 2019



SAP BUSINESS ONE  
**Subcontinent Impact  
Partner of The Year**  
2019



SAP  
**SAP Pinnacle Award**  
in the "ERP Partner of the year -  
Small & Midsize Companies" category  
2019



SAP  
**Top SAP Partner Net New  
Names Asia**  
2018