



Customer Success Story

Jivo Wellness Streamlined its Import and Distribution Activities Globally with SAP Business One®



Customer Name

Jivo Wellness
www.jivo.in

Industry

Trading

Products & Services

Manufacture, import and distribution of cooking oils including canola and olive oils.

Revenue

120 Cr+

Employees

90+

Featured Solutions

SAP Business One

COMPANY OVERVIEW

Jivo Wellness was formed in September 2010 by establishing its first State of Art rotary EOP plant in Kundli, Haryana. Presently Jivo is leading canola cooking oil brands in the category and also the largest importer & seller of canola oil at present.



“The Uneecops solution is a **robust platform that meets all our requirements. It has made our business coordination easy** and we look forward to using newer SAP Business One modules like materials resource planning and campaign management”

Gurpreet Singh,
Managing Director,
Jivo Wellness

BEFORE: LACK OF INTEGRATION OBSTRUCTING SEAMLESS BUSINESS EXPANSION

- ✓ Being the largest importer & seller of cooking oil with global footprints, Jivo Wellness needed an integrated platform to achieve greater visibility and control across the supply chain
- ✓ Import and distribution systems were not synchronized which disturbed the entire supply and distribution chain causing delays in product flow and inventory management
- ✓ Unavailability of real-time data hindered cost control, schedule management and investment decisions



WHY SAP & UNEECOPS

- ✓ SAP Business One is a time tested ERP used globally to manage inventory, sales, purchase, CRM, accounting, and finance across dispersed locations
- ✓ SAP Business One is designed to fit the needs of the growing business so they can expand their wings internationally without any speed, reliability, accuracy, performance and scalability bottleneck
- ✓ Uneecops was selected by Jivo Wellness as it is Asia's #1 SAP Business One partner in implementing SAP Business One with industry-specific add-ons
- ✓ Uneecops team know how to dive deep into the nature of your business and render exact business solutions

AFTER: DIGITALLY INTEGRATED FUNCTIONS SPED UP COMPLEX OPERATIONS OF IMPORT AND EXPORT

- ✓ A centralized platform across the business streamlined complex operations of sales and orders placement leading to speedy deliveries and next-level customer satisfaction
- ✓ Complete visibility tracking, reporting and user accountability provided tight system security and management control
- ✓ Company-wide view of costs enabled greater control of budgets, transactions, cash flow, sales pipeline, stock and orders

EFFICIENCY GAINS

Order-to-Cash Process

Automated the entire order processing system thereby mitigating losses and improving visibility.

Increased Sales

Increased efficiency in overall business processes directly impacting sales and revenue generation



Think Intelligent Enterprise Think Uneecops