



Customer Success Story

Mankind Pharma Managed BMR/BPR and Inventory with SAP Business One®

**Customer Name**

Mankind Pharma
HO: (Ponta Saheb, Punjab)
Plant: (Ponta Saheb,
Punjab)

Packaging

Manufacturing

Products & Services

Manufacture
Pharmaceutical Drugs

Revenue

5,000 Cr+

Employees

10,000+

Featured Solutions

SAP Business One

COMPANY OVERVIEW

Mankind Pharma came into existence in 1986 and actively started working as a fully-integrated pharmaceutical company in 1995. Today, Mankind has an employee base of over 14,000 and is racing towards \$1 Billion. The company operates in 34 overseas destinations leveraging 14000 happy employees and is now one of the leading Pharma Manufacturing Companies in India.



“Implementing SAP Business One for Mankind Pharma Subsidiaries has been one of the better decisions as it has not only automated all processes but also brought about transparency across functions. **Uneecops approach towards understanding our business and implementing ERP was commendable.**”

Pramod Swain,
Sr. Business Analyst SAP-B1
Mankind Group

BEFORE: NO OVERVIEW OF STOCK DETAILS, BATCH CONTROL AND TRACEABILITY

- ✓ Difficulty in measuring costs of goods sold, closing stock valuation, daily production reports and stage wise yield calculation
- ✓ Legacy software hampering batch yield management, inventory and cost management, stages and operations management, unit and work centre management
- ✓ QC processes were not automated resulting in longer TAT for each batch production
- ✓ Unavailability of real-time data made batch reconciliation a daunting task



WHY SAP & UNEECOPS

- ✓ Trusted across the globe, SAP Business One is one of the leading ERP software ideally suitable for Pharma companies
- ✓ SAP Business One helps Pharma business to manage compliance, drug expiry, quality formulation, costing, yield etc.
- ✓ Uneecops is trusted by the leading Pharma companies for implementing SAP Business One in their complex business landscape
- ✓ Uneecops has onshore, offshore and mixed support models unmatched in the industry

AFTER: COMPLIANCE MANAGEMENT AND REAL-TIME INVENTORY TRACEABILITY

- ✓ Stock management with warehouse/Batch/Bin/container in every stock transaction made the process efficient & saved time
- ✓ Online batch tracking was automated and gave clear visibility at every stage leading to better planning and delivery of the medicines
- ✓ Automated QC for stability, QC at material receiving stage & control sample declined order rejection due to non-compliance of quality standards

EFFICIENCY GAINS

Less Order Rejections

Automation of the production and QC process has reduced the rejection of batches at the time of delivery considerably

Timely Delivery

Better planning and execution of orders ensures time-efficient delivery with SAP Business One



Think Intelligent Enterprise Think Uneecops